APPKINGS
PROFILE

READ MORE

AppKINGS
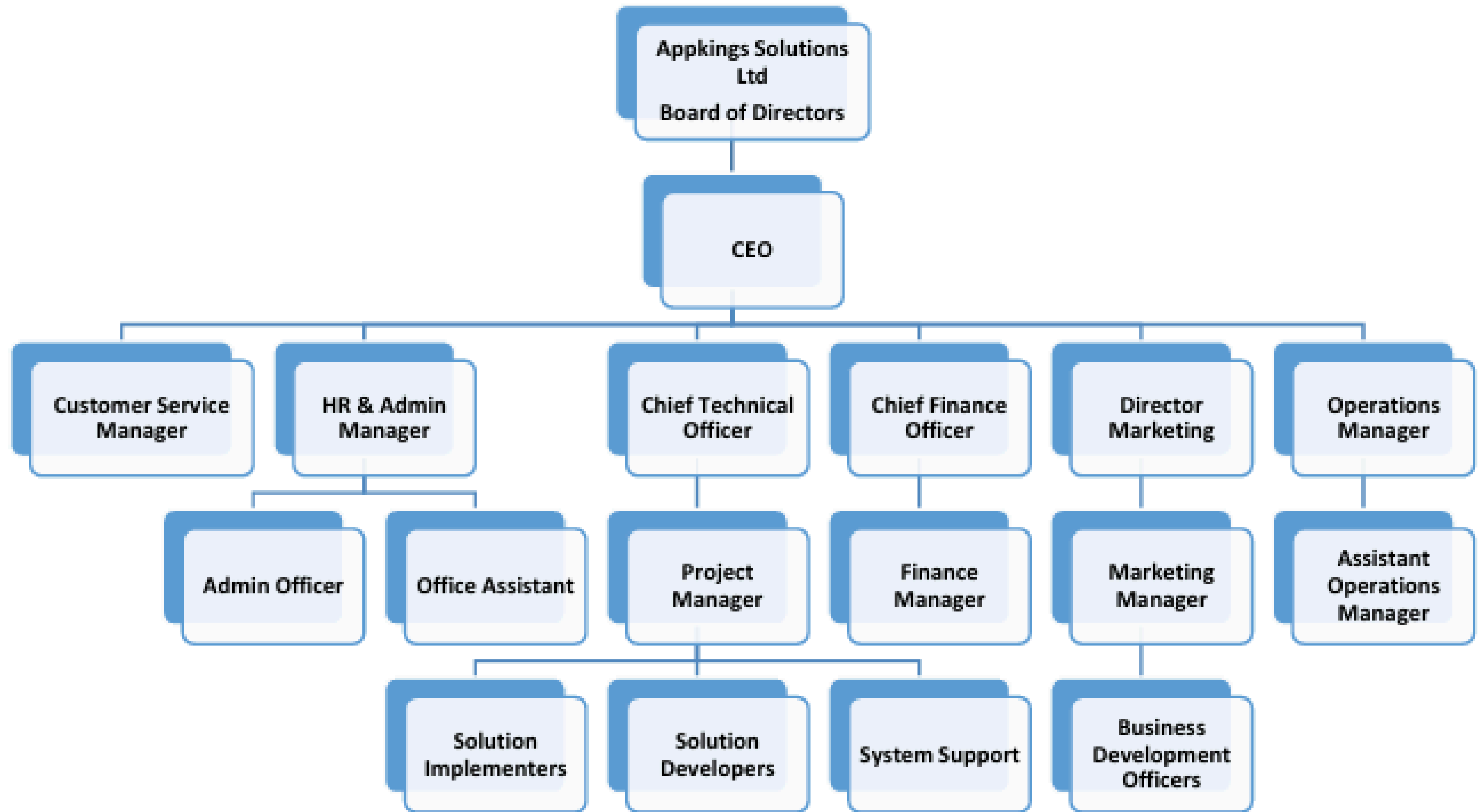SOLUTIONS
Viable enterprise solutions

2024

ABOUT APPKINGS

AppKings Solutions Limited is a leading technology and solutions provider specializing in software development and implementation, systems support and ICT Consultancy. Our expertise spans: Software.

Design and Development, Project Management, System Auditing, System Support Services, Business Process Automation.

Appkings Solutions Ltd — Board of Directors organizational chart:

- **Appkings Solutions Ltd — Board of Directors**
  - **CEO**
    - **Customer Service Manager**
    - **HR & Admin Manager**
      - **Admin Officer**
      - **Office Assistant**
    - **Chief Technical Officer**
      - **Project Manager**
        - **Solution Implementers**
        - **Solution Developers**
        - **System Support**
    - **Chief Finance Officer**
      - **Finance Manager**
    - **Director Marketing**
      - **Marketing Manager**
        - **Business Development Officers**
    - **Operations Manager**
      - **Assistant Operations Manager**

We are a competent solutions provider for the Supply, Installation, Training and Commissioning of Enterprise Resource Planning (ERP) Systems (Microsoft Dynamics 365), Biometric Registers, Access control, Library Systems (Koha), Custom Web portals, Mobility solutions and Business Intelligence Solutions (BI) to, but not limited to, the following verticals:

- GOVERNMENT (LOCAL AND CENTRAL)
- NON- GOVERNMENTAL (NGOS).
- FINANCIAL SERVICES (INSURANCE, SACCO'S, BANKING AND CLEARING HOUSE)
- TELECOMMUNICATIONS
- MANUFACTURING AND PRODUCTION,
- HEALTH
- EDUCATION

VISION AND MISSION

MISSION

To bridge the gap between modern technology and clients needs.

VISION

To be the leading pan African company for consulting services and deployment of best of breed business solutions for domestic and international customers.

MISSION STATEMENT

AppKings Solutions' mission is to Bridge the gap between modern technology and client's needs.

AppKings Solutions' mission includes:

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Providing high quality software development services, professional consulting and development outsourcing that would improve our customers' operations.

Providing our customers with a Value for Money .

Making access to information easier and securer (Enterprise Business)

Improving communication and data exchange (Business to Business);

Providing our employees with meaningful work and advancement opportunities.

Core Values

01 Craftmanship

We do not just build software; we approach development as a well-honed craft. We are experts who believe in being innovative while having fun and working continuously to refine our skills.

02 Integrity:

We approach work with integrity. We do what we say we will do, and we operate with transparency and honesty.

03 Excellence:

We are committed to excellence in everything we do, from the technology we choose to the people who make up our team. With excellence as a guiding principle, we deliver quality results that ensure client satisfaction.

04 Collaboration:

We work cohesively and see each person at AppKings as a critical contributor We prize teamwork, and support each other in providing the best results for our clients. No one on our team is superior to another - we help each other out, in the spirit of personal growth.

The business is driven by our 2 working Directors, and collectively they have accumulated more than 20 years of work experience in the information and Communication Technology Industry. They are involved in the software development, software implementation, project management and administration of the company,

Management team

OUR MANAGEMENT TEAM

The management team proactively gathers feedback, identifies changes in business environment, reviews work processes end communicates key learning points and company policy to all staff at regular meetings.

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Our people

Our people are crucial in the delivery of our services and solutions to our clients. In order to ensure that everyone is equipped with the right skill, knowledge and attitude, a comprehensive training program is put in place to constantly upgrade our people in technical and management skills.

We believe firmly in providing the right solutions, training and practical knowledge for our people, in order for them to execute their duties and responsibilities confidently. Our aim is to stay relevant to the ever-changing market place and client's requirements. AppKings has a total Of 60 Employees.

Competence areas and tools

Technology	Tools
ERP Solutions	Microsoft Dynamics 365 Business Central and Dynamics 365 F & O: Academic Management Systems, Investment Management Systems, Human Resource & Payroll Management systems, Agricultural information Management Systems, Financial Management Systems, Procurement, Inventory, Asset Management Systems, Sales and Marketing, Manufacturing Systems ,Pension Administration System, Flower Administration System, and Dairy Industry Management System e.t.c
Content Management platforms	Sharepoint, Newgen ECM
Developer Tools	CAL, ASP, VB Net, ASP Net, Java, jsp, C, C++, Delphi, PowerBuilder
Mobile App Development Tools	Ionic Framework, jQuery Mobile, Xamarin, React Native Java, Kotlin and Swift
Business Intelligence (Bl)	Power Bl, NAV Analytics, SQL Analytics, Tableau
Databases	MS SQL Server, Oracle , Sybase, MySQL, MS Access
Architecture and Frameworks	.NET framework, J2EE, Win DNA, COM/DCOM, web Services, CORBA
Application Servers	Citrix, BEA Web logic, IBM Web sphere, Microsoft Commerce Servers, MTSSUN iPlanet, Oracle Application, Server, Lotus Domino, Windows with Net Frame Work
Integration and Messaging	MQ Series Family, BEA Integration suite, BizTalk Server, MS SNA Server, MS Host Integration Server MSMQ
Middleware Solutions	Microsoft BizTalk Server, .NET framework with web services, Web Logic, OBC,JDBC
Operating Systems	Windows family, Linux, Sun Solaris, HP -UX, Unix
Web development	React.js, Angular.js, or Vue.js
Others	Macromedia Dreamweaver, Macromedia Fireworks, CSS, Photoshop, Visual studio

Application developments and enhancements

ADM practice covers development and management of applications around Microsoft Dynamics NAV, Microsoft Visual Studio, AX, J2EE, .NET platforms, Open Source technologies and business rules based application development platforms. Our methodologies cover key systems development lifecycle stages – defining requirements; designing, building, testing, and integrating', implementing and deploying; and performance optimizing. We provide specialized solutions in the areas of design and development of applications, implementation and global rollout of application releases. In Application Development & Enhancement space, we offer the following services to our Clients:

OUR SERVICE

APPLICATION DEVELOPMENT

We develop Custom applications using .Net, and Java / J2EE platforms and other Open Source technologies like Ionic Framework, jauery Mobile etc. We also employ a 'business rules' based application development platform to roll out cost-effective solution fast.

The dynamic nature of a business environment often demands changes to existing business processes or introduction of new business processes. APPKING has the expertise and tools necessary to modify your existing business applications accordingly, helping you to remain competitive in an ever-evolving marketplace.

APPLICATION ENHANCEMENT

OUR SERVICE

APPLICATION 'INTEGRATION

We help our Clients to integrate disparate applications using connectors. We achieve integration at process. application, and data levels.

APPLICATION RE-ENGINEERING

We have the capability&b re-engineer legacy applications to client-server architecture or client-server applications to a web platform.

APPLICATION MIGRATION

We help our Clients to migrate applications from older platforms to the latest ones. We also undertake data migration from one application to another.

APPLICATION CUSTOMIZATION

We provide customization services to our Clients, tailoring standard applications to meet their unique business requirements.
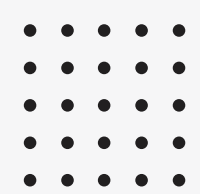
APPLICATION
MANAGEMENT

AppKings provides high-value quality support and maintenance services to Clients. Our methodology and processes have been refined and perfected over the course of multiple support engagements with global clients.

01

Ensure base understanding of the domain ,application and enviroment.

02

Fully define the process and procedures that will be used to ensure the quality of all technical services proposed.

03

Ensure seamless transition of knowledge from existing mantainance team to the AppKings Solution Limited mantainace team .

Discovery and Knowledge transfer

PRODUCT SOLUTION MANAGEMENT

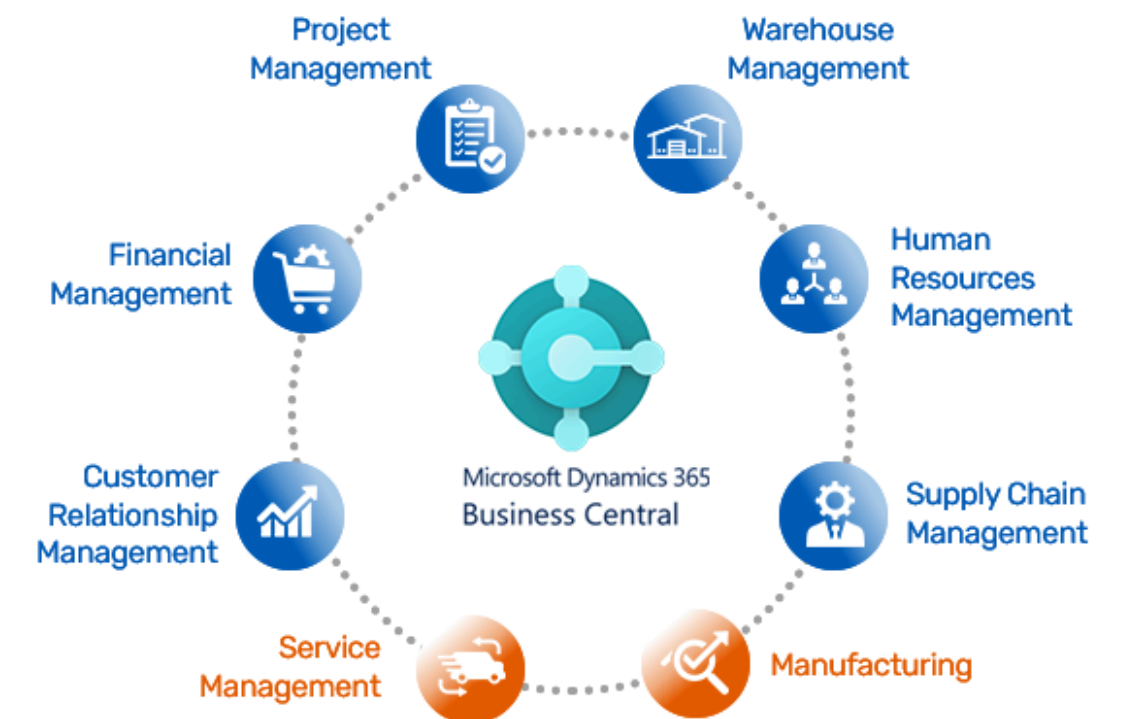## SUMMARY OF PRODUCT SOLUTIONS AND SERVICES

1. Enterprise Resource Planning (ERP) Systems — Microsoft Dynamics 365
2. Microsoft SharePoint
3. Microsoft Dynamics CRM
4. SACCO/Micro Finance System
5. Academic Administration System
6. E-Dairy Solution
7. Business Intelligence (BI)
8. Web Portals
9. Mobile Applications
10. Biometric Solutions
11. System Integration
12. IT Consultancy
13. Flower Administration System
14. Pension Administration System
15. Public Sector Administration System

ENTERPRISE RESOURCE PLANNING (ERP)

MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

Microsoft Dynamics 365 Business Central is a global enterprise resource planning (ERP) solution that provides small and midsize businesses greater control over their financials and can simplify their supply chain, manufacturing, and operations. It is quick to implement and easy to use, with the power to support your growth ambition.
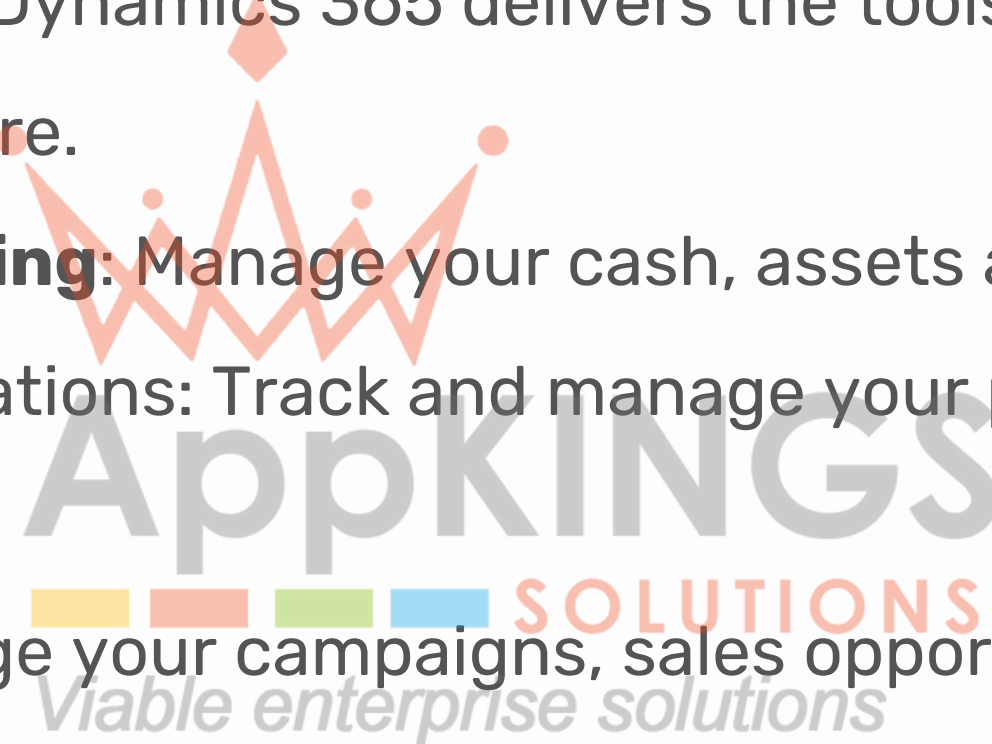
Project Management

Warehouse Management

Human Resources Management

Financial Management

Microsoft Dynamics 365 Business Central

Supply Chain Management

Customer Relationship Management

Service Management

Manufacturing

Microsoft Dynamics 365 Business Central Capabilities

Complete, familiar, and trusted-Microsoft Dynamics 365 delivers the tools to manage your business and help your people achieve more.

- **Financial Management and Accounting**: Manage your cash, assets and banking.

   Supply Chain, Manufacturing and Operations: Track and manage your production. inventory, orders and vendors.

- **Marketing, Sales and Service**: Manage your campaigns, sales opportunities, contacts and service contracts.

- **Project Management:** Create estimates track projects, and manage capacity.

- **Business Intelligence and Reporting:** Get real-time visibility and analytics to track performance and to act with insight.

List

Microsoft Dynamics 365 functionality

Financial Management.

Sales & Marketing.

Resource Management.

Job & Service management, Purchase Management

Human Resource Management.

Payroll Management.

Filed Service

Customer Relationship Management.

Manufacturing Management.

Warehouse Management.

Reporting and Business Intelligence

Warehouse Management.

Supply Chain Management,

Project Operations,

Commerce

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Academic Sector

Our academics system covers but not limited to the following areas:

- Financial Management
- Student and Academic Management Module
- Examination & Timetabling Management Module
- Business Intelligence
- Catering Management Module (PAYE)
- Hostels and Accommodation Management Module
- KOHA Library Solution & Research Management Module
- Employee Self Service Portal /Lecturer Portal
- Student and Parent Portal & Students' Welfare
- Fleet/Transport Management
- Health Services (Hospital) Management Module
- Human Resource and Administration Module
- Payroll Module & Supply Chain Management
- Finance & Accounting Module
- ICT Service Management

Non-Governmental Oganization

We offer the followingsolutions within this industry

• Projects management,

• Monitoring and evaluation management solutions (M&E).

• Budgeting solutions.

• Donor reporting Solutions.

• Grants management

Government sector

01 Finance & Accounting Module

02 Supply Chain Management

03 Human Resource and Administration Module

04 Project Administration and Accounting Module

05 Fleet/Transport ManagementProcurement

06 Board Management (Including Board Payroll) Module

07 Legal and Contract Management Module

08 Document Management System (DMS)

09 Web Portal (Employee Self Service Portal)

10 Marketing

11 Internal Audit Module

12 Business Intelligence

13 ICT Service Management
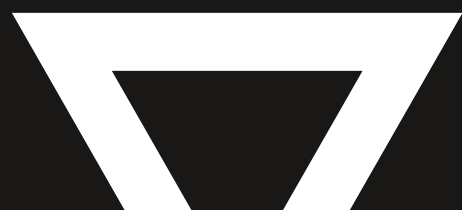
Dairy Sector

- Farmer Management Module

- Mobile Apps for Milk Collection and Reception (Milk Procurement)

- Agro-vet and AI Services

- Extension Services

- Quality Assurance Management

- SMS Groups

- Milk Order Processing-Customer orders

- Milk Processing (Production)

- Financial and Accounting Management

- Human resource Management

- Payroll

- Staff and Casuals Payroll Management

- Procurement and Stores Management

- Transport Management

- Agro-Vet and AI Services-POS and Stock Management

- Asset Management

- Feed Mill- Sales/ Stock Management

- Cans Control

- Audit Management

- Feeds Production

- Security Management

- Bulk SMS and USSD Service

- Integration with Banks and M-pesa

- Web Portals and BI solution

Pension Sector

1. Member & Pension Administration Module
2. Financial Management Module
3. Investment Management Module
4. Property Management Module
5. Member self-service portal/USSD/Mobile App
6. Human Resource, Administration and Payroll
7. Procurement, Stores and Inventory Management Module
8. Business intelligence and reporting tool
9. Integration with third party applications

Flower Sector

- Agri-Production Management
- Financial Management
- Human Resources and Administration
- Payroll Management
- Sales and Marketing Management
- Procurement (Purchases Management)
- Inventory Management
- Warehouse Management
- Farm Management
- Order Processing
- Biometric Management
- Staff Portal
- Post-Harvest Management
- Documents Approvals Management
- Business Intelligence

ICT Service Management

- Purchasing management

- Warehouse management

- Manufacturing

- Customer relationship mananement

- Inventory management

Manufacturing ,Distribution & Services

Microsoft SharePoint

Microsoft SharePoint is described as a platform for sharing work, organizing projects and teams, discovering people and information, building apps and websites, and managing risk. It enhances productivity, communication, and collaboration within an organization. Key functions include:

1. Collaboration: Ideal for modern workforce collaboration, allowing online editing and sharing of documents across multiple devices.
2. Document Management: Acts as a centralized, cloud-based location for document organization and secure storage, accessible from multiple locations and devices.
3. Productivity Boost: Adaptable to various work styles, significantly improving operational efficiency.

MICROSOFT
DYNAMICS CRM

CRM solutions streamline processes and increase profitability in sales, marketing, and service divisions. A strong CRM solution serves as a multifaceted platform for developing, improving, and retaining customer relationships. Without an integrated CRM, businesses may miss growth opportunities and lose revenue by not maximizing their relationships. CRM tools make customer-facing business functions easier by helping to:

- Centralize customer information
- Automate marketing interactions
- Provide business intelligence
- Facilitate communications
- Track sales opportunities
- Analyze data
- Enable responsive customer service

Business Inteligence

Our Business Intelligence systems provide historical, current, and predictive views of business operations, most often using data that has been gathered into a data warehouse or a data mart and occasionally working from operational data. Software elements support reporting, interactive "slice-and-dice" pivot table analyses, visualization, and statistical data mining.

Applications tackle sales, production, financial, and many other sources of business data for purposes that include business performance management. Information is often gathered about other companies in the same industry, which is known as benchmarking.

WEB PORTAL

A web portal is a specially designed website that serves as a single point of access for information, acting as a library of personalized and categorized content. It aids in search navigation, personalization, notification, and information integration. Additionally, it provides features such as task management, collaboration, business intelligence, and application integration.
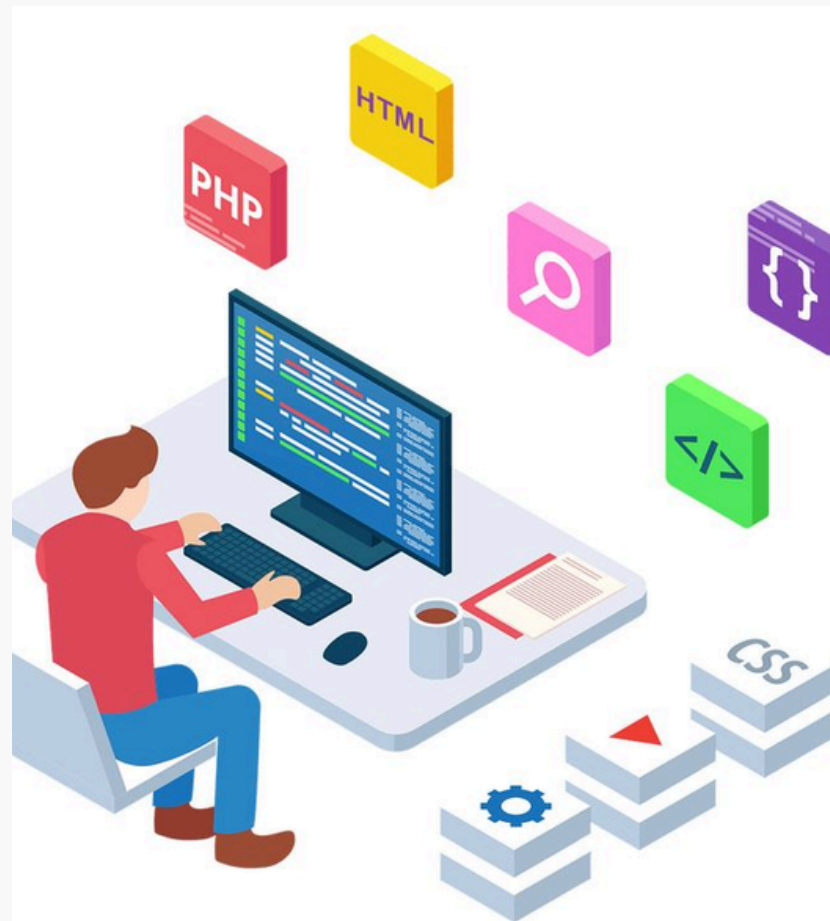
WEB PORTALS

KEY FEATURES OF PORTALS:

Key Features of Portals:

- Security
- Access to different data
- Transactions
- Search
- Publish content

Personal content

WHAT THE PORTAL DOES:

- Enables universal login
- Handles both structured and unstructured data
- Facilitates multi-channel consistency
- Facilitates messaging and notification
- Automated tuning: content can be personalized based on location, browser, etc.
- Integration with other systems

MOBILE APPLICATION

The number of mobile users today exceeds the number of desktop users. Consequently, businesses are increasingly using mobile channels to attract customers, including mobile websites and mobile apps. Companies with more resources can afford to use both, while others must choose based on cost, usability, features, and target audience. Studies show a preference for mobile apps over mobile websites, making them crucial for reaching potential and existing customers.

Key benefits of using recognition, SaaS, and more include:

- Eliminating ID cards and PIN numbers
- Speeding up workflow, making processes more efficient and profitable
- Reducing errors
- Increasing customer activity
- Preventing unauthorized use or access

Changing Microsoft Dynamics 365 Support

Why Move your Microsoft Dynamics 365 Support Partner?

Due to significant changes in business environments, the partner you initially signed with may no longer suit your needs. Changes like acquisitions, staff turnover, shifts in business priorities, or a focus on irrelevant markets can affect their service quality. If you are not fully satisfied with your current support, it may be time to switch.

Mechanics of Moving Your Microsoft Dynamics 365 Support Partner

Microsoft Dynamics 365 users typically pay an annual support and maintenance fee. The support portion goes to the partner for end-user support, and the maintenance fee is paid to Microsoft via the partner. To switch partners, you need to review your contract terms and notify your current partner. Microsoft will then transfer the maintenance fee and renewal to your new partner seamlessly, keeping the same renewal date.

Training

Certified professionals offer training for Microsoft Dynamics 365, CRM, SharePoint, and SQL, sharing their knowledge and experience. They ensure efficient project management and delivery within time and budget, providing quality assurance to meet requirements.

Awards

AppKINGS SOLUTIONS
Viable enterprise solutions

NaBLA AWARDS 2022

AWARD CERTIFICATE

Presented to

Appkings Solutions Ltd

for being recognised as a
Leading ERP Service Provider
during the National Business Leadership Awards 2022.

Award given under the golden seal of the NaBLA Awards.

Date 15.07.2022

KENYA BEVERAGE EXCELLENCE AWARDS

Certificate of Recognition

THIS CERTIFICATE IS AWARDED TO

Appkings Solutions

FOR EMERGING THE WINNER IN THE CATEGORY OF

Most Preferred ERP/CRM Service Provider For The Beverage Industry

IN THE KENYA BEVERAGE EXCELLENCE AWARDS
HELD ON 10TH NOVEMBER, 2023
AT WESTON HOTEL.

SIGN: _____

DATE: 10TH.11.2023

Top 35 Under Thirty5
awarding youth excellence

YOUTH OF THE YEAR

TECHNOLOGY (I.C.T)

THIS CERTIFICATE IS PROUDLY PRESENTED TO:

Simon Okoth

FOR HIS OUTSTANDING WORK IN THIS CATEGORY

KENYA BEVERAGE EXCELLENCE AWARDS 2019

THIS CERTIFICATE IS AWARDED TO:

Appkings Solutions

FOR EMERGING:

Winner

CATEGORY:

Most Preferred Erp Provider For The Beverage Industry

6th - Dec 2019
DATE

SIGN

3RD DIGITAL TECH EXCELLENCE AWARDS

THIS CERTIFICATE IS AWARDED TO:

APPKINGS SOLUTIONS LTD

FOR EMERGING THE:

WINNER

CATEGORY:

BEST CORPORATE MOBILE APPS DEVELOPERS

DATE 8/6/17   SIGNATURE_____

PARTNERS

SOME OF OUR CLIENTS

CONTACT US

2024

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